

Bookstore and Wholesaler Discounts

- All bookstores and wholesalers receive a 20% discount.
- All other customers/products receive the following quantity discount:
 - 10-24 items = 15% discount
 - 25-49 items = 20% discount
 - 50-74 items = 25% discount
 - 75-99 items = 30% discount
 - 100-299 items = 40% discount
 - 300 or over = 50% discount

Speaker Book Sales or Promotion at Your Event

If the speaker you have chosen for your event has published a book or books with Health Administration Press (HAP), event attendees may be interested in hearing about or purchasing the book(s) as a reference. HAP offers several options for promoting or selling books at your meeting.

Option 1: Purchasing books at a discount to provide to event attendees

HAP offers the following discounts for bulk purchases:

Quantity	Discount
10 – 24 copies	15%
25 – 49 copies	20%
50 – 74 copies	25%
75 – 99 copies	30%
100 – 299 copies	40%
300 or over	50%

Option 2: Purchasing books to resell at the event

HAP offers a 40% discount to organizations that would like to sell books at their event. This allows your organization to earn revenue on every book sold. The discount applies to any size order. The books are returnable within one year from date of purchase.

Option 3: Selling books for HAP at the event

HAP will provide your organization with books to sell on site. Proceeds are forwarded to HAP along with any unsold books. All shipping charges are covered by HAP.

Option 4: Distributing book flyers

HAP will provide flyers that include a special discount for your event participants. Participants will use the order form to purchase books directly from HAP after the event. We will also provide a sample book for display that the organization can keep.

**For more information on the above options,
please contact Carolyn DeBonnett, Marketing Specialist at
(312) 424-9472 or cdebonnett@ache.org**