Bookstore and Wholesaler Discounts

- All bookstores and wholesalers receive a 20% discount.
- All other customers/products receive the following quantity discount:
  - 5-24 items = 30% discount
  - 25-74 items = 35% discount
  - 75-99 items = 40% discount
  - 100-299 items = 45% discount
  - 300 or over = 50% discount

Speaker Book Sales or Promotion at Your Event

If the speaker you have chosen for your event has published a book or books with Health Administration Press (HAP), event attendees may be interested in hearing about or purchasing the book(s) as a reference. HAP offers several options for promoting or selling books at your meeting.

Option 1: Purchasing books at a discount to provide to event attendees
HAP offers the following discounts for bulk purchases:

<table>
<thead>
<tr>
<th>Quantity</th>
<th>Discount</th>
</tr>
</thead>
<tbody>
<tr>
<td>5–24 copies</td>
<td>30%</td>
</tr>
<tr>
<td>25 – 74 copies</td>
<td>35%</td>
</tr>
<tr>
<td>75-99 copies</td>
<td>40%</td>
</tr>
<tr>
<td>100-299 copies</td>
<td>45%</td>
</tr>
<tr>
<td>300 or over</td>
<td>50%</td>
</tr>
</tbody>
</table>

Option 2: Purchasing books to resell at the event
HAP offers a 40% discount to organizations that would like to sell books at their event. This allows your organization to earn revenue on every book sold. The discount applies to any size order. The books are returnable within one year from date of purchase.

Option 3: Selling books for HAP at the event
HAP will provide your organization with books to sell on site. Proceeds are forwarded to HAP along with any unsold books. All shipping charges are covered by HAP.

Option 4: Distributing book flyers
HAP will provide flyers that include a special discount for your event participants. Participants will use the order form to purchase books directly from HAP after the event. We will also provide a sample book for display that the organization can keep.

For more information on the above options, please contact Nancy Vitucci, Marketing Manager, at (312) 424-9450 or nvitucci@ache.org