Directory of U.S. Hospital Partnerships With Foreign Hospitals

A Joint Initiative by the American College of Healthcare Executives and the American Hospital Association

February, 2014
Dear Colleague:

Welcome to the Directory of U.S. Hospital Partnerships With Foreign Hospitals designed to serve as a resource for U.S. hospitals seeking to initiate partnerships with foreign hospitals and establish guidelines for sustained success.

This directory, comprised of U.S. hospitals nationwide with a foreign hospital partnership(s), is the result of a 2011 joint study by the American College of Healthcare Executives (ACHE) and American Hospital Association (AHA). The purpose of the study was to learn how many U.S. hospitals had a partnering relationship with a foreign hospital and to obtain key information on the nature of the partnership. For the purposes of the study, a partnering relationship was defined as any initiative between a U.S. hospital and a foreign hospital designed to enhance the functioning of the foreign hospital and/or improve the health and well-being of the foreign hospital’s service area. Of the 311 respondents to the survey sent to all U.S. hospital CEOs, 21 responded (7.2% response rate) that they had a foreign hospital partnership and 12 agreed to be included in this directory.

The participating U.S. hospitals are listed in alphabetical order by state and city and the information provided was taken directly from their survey responses. If you wish to receive more information regarding a particular hospital’s partnership, please direct your questions to the hospital using the contact information listed.

If you would like your hospital to be listed in this directory in the future please contact Erika Joyce, CAE, Assistant Director, in ACHE’s Division of Member Services at ejoyce@ache.org or (312) 424-9373.

Sincerely,

Deborah J. Bowen, FACHE, CAE
President and Chief Executive Officer
American College of Healthcare Executives

Richard J. Umbdenstock, FACHE
President and Chief Executive Officer
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Table of Contents

U.S. Hospitals by State

Arkansas
Arkansas Children’s Hospital .......................................................................................................................... 4
White County Medical Center ......................................................................................................................... 6

Connecticut
Hartford Hospital ........................................................................................................................................... 8

Florida
Tampa General Hospital ................................................................................................................................. 10

Michigan
War Memorial Hospital ..................................................................................................................................... 12

Minnesota
Gillette Children’s Specialty Healthcare ....................................................................................................... 14

Nebraska
Alegent Health .............................................................................................................................................. 16

New York
Adirondack Health ........................................................................................................................................ 18

South Dakota
Avera McKennan Hospital and University Health Center ........................................................................... 20

Texas
CHRISTUS Santa Rosa Health Care .............................................................................................................. 23
CHRISTUS St. Michael Health System .......................................................................................................... 25

Washington
Highline Medical Center ............................................................................................................................... 27
Arkansas–Little Rock

Arkansas Children’s Hospital

Address/Contact Information: 1 Children’s Way
Little Rock, AR 72202-3591
Website: www.archildrens.org

Partnership Coordinator: Jonathan Bates, MD, President and CEO
Phone: (501) 364-8000
Email: batesjr@archildrens.org

Number of Partnerships: One

Partnering Foreign Hospital: Instituto Nacional De Rehabilitacion
Mexico City, Mexico
Year partnership established: 2009

For more information contact partnership coordinator Jonathan Bates, MD, President and CEO, at (501) 364-8000 or email batesjr@archildrens.org.
Arkansas Children’s Hospital

Description of Partnership With Instituto Nacional De Rehabilitacion, Mexico City, Mexico:

Year Partnership Established: 2009

Key Factors in Initiating Partnership:
- Help foreign partner provide healthcare services
- Help foreign partner educate healthcare professionals

Partnership Objectives Currently Being Planned:
- Improving quality/patient safety for hospital staff
- Improving quality/patient safety for physicians
- Establishing protocols using evidence based medicine
- Implementing new medical procedures
- Improving operational efficiency

Training for Partner’s Staff and Physicians:
- Training provided for partner’s physicians
- Partner’s physicians are sent to Arkansas Children’s Hospital

Partnership Structure:
- Partnership arrangement is established through a contract
- Meetings with foreign partner are held on an as-needed basis

Funding Source:
- In-kind services volunteered by Arkansas Children’s Hospital staff

Monitoring Activity of Partnership:
- No formal reports are issued

Evaluation of Partnership:
- None to date
White County Medical Center

**Address/Contact Information:**
3214 East Race Avenue
Searcy, AR 72143-4847
Website: www.wcmc.org

**Partnership Coordinator:**
Raymond Montgomery, FACHE, President and CEO
Phone: (501) 380-1001
Email: rmontgomery@wcmc.org

**Number of Partnerships:**
One

**Partnering Foreign Hospital:**
Brian Lemons Memorial Hospital
Nhowe, Zimbabwe
Year partnership established: 2009

For more information contact partnership coordinator Raymond Montgomery, FACHE, President and CEO, at (501) 380-1001 or email rmontgomery@wcmc.org.
White County Medical Center

Description of Partnership With Brian Lemons Memorial Hospital, Nhowe, Zimbabwe:

Year Partnership Established: 2009

Key Factor in Initiating Partnership:
- Help foreign partner provide healthcare services

Partnership Objectives:
- Obtaining and using equipment
- Obtaining drugs and medical consumables

Training for Partner's Staff and Physicians:
- None to date

Partnership Structure:
- Partnership arrangement is established through an informal agreement
- Meetings with foreign partner are held on an as-needed basis

Funding Source:
- White County Medical Center

Monitoring Activity of Partnership:
- No formal reports are issued

Evaluation of Partnership:
- None to date
Hartford Hospital

Address/Contact Information: 80 Seymour Street
Hartford, CT 06102-5037
Website: www.harthosp.org

Partnership Coordinator: Carolyn J. Hoban, ScD, Vice President for Research
Phone: (860) 545-5620
Email: carolyn.hoban@hhchealth.org

Number of Partnerships: One
Partnering Foreign Hospital: Qilu Hospital–University of Shandong
Jinan, China–Shandong Province
Year partnership established: 1987

For more information contact partnership coordinator Carolyn J. Hoban, ScD, Vice President for Research at (860) 545-5620 or carolyn.hoban@hhchealth.org.
**Description of Partnership With Qilu Hospital–University of Shandong, Jinan, China–Shandong Province:**

**Year Partnership Established:** 1987

**Key Factors in Initiating Partnership:**
- Help foreign partner provide healthcare services
- Help fulfill Hartford Hospital's research and education mission
- Assist foreign partner in educating healthcare professionals
- Provide a cross-cultural experience for Hartford Hospital's staff
- Conduct needed research in foreign partner's service area

**Partnership Objectives:**
- Improving quality/patient safety for hospital staff
- Establishing protocols using evidence based medicine
- Obtaining and using equipment, and new technologies
- Implementing new medical procedures
- Conducting clinical research
- Improving operational efficiency

**Training for Partner's Staff and Physicians:**
- Training provided for partner's physicians, nurses and other clinical staff
- Hartford Hospital's physicians and other clinical staff visit for three days or three months depending upon the objective of the rotation
- Partner's physicians and other clinical staff are sent to Hartford Hospital for one year

**Partnership Structure:**
- Partnership arrangement is established through a memorandum of understanding
- Meetings with foreign partner are held as needed and correspondence is done by email or Skype

**Funding Sources:**
- Hartford Hospital
- Qilu Hospital–University of Shandong
- Personal funds

**Monitoring Activity of Partnership:**
- Annual report

**Evaluation of Partnership:**
- Self-assessment by Hartford Hospital
- Self-assessment by Qilu Hospital–University of Shandong
# Florida – Tampa

## Tampa General Hospital

**Address/Contact Information:**
- 1 Tampa General Circle
- Tampa, FL 33606-3508
- Website: www.tgh.org

**Partnership Coordinator:**
- Ron Hytoff, FACHE, CEO
- Email: rhytoff@tgh.org

**Number of Partnerships:**
- One

**Partnering Foreign Hospital:**
- Gansu Provincial Hospital
- Lanzhou, Gansu Province, People’s Republic of China
- Year partnership established: 2010

For more information contact partnership coordinator Ron Hytoff, FACHE, CEO, at rhytoff@tgh.org.
Description of Partnership With Gansu Provincial Hospital, Lanzhou, Gansu Province, People's Republic of China:

Year Partnership Established: 2010

Key Factors in Initiating Partnership:
- Help foreign partner provide healthcare services
- Help fulfill Tampa General Hospital's mission
- Assist foreign partner in educating healthcare professionals
- Provide a cross-cultural experience for Tampa General Hospital's staff

Partnership Objectives Currently Being Planned:
- Improving quality/patient safety for physicians and hospital staff
- Implementing new medical procedures
- Improving management practice

Training for Partner's Staff and Physicians:
- Training provided for partner's physicians, nurses and managers
- Partner's managers are trained at Tampa General Hospital for 16 weeks

Partnership Structure:
- Partnership arrangement is established through an informal agreement
- Meetings with foreign partner are held as needed

Funding Sources:
- Tampa General Hospital
- Gansu Provincial Hospital

Monitoring Activity of Partnership:
- None to date

Evaluation of Partnership:
- None to date
Michigan — Sault Ste Marie

**War Memorial Hospital**

| Address/Contact Information: | 500 Osborn Boulevard  
Sault Ste Marie, MI 49783-4467  
Website: www.warmemorialhospital.org |
|-----------------------------|--------------------------------------------------|
| Partnership Coordinator:    | David B. Jahn, President & CEO  
Phone: (906) 635-4350  
Email: djahn@wmhos.org |
| Number of Partnerships:     | One |
| Partnering Foreign Hospital: | Sault Area Hospital  
Sault Ste Marie, Ontario, Canada  
Year partnership established: 2000 |

For more information contact partnership coordinator David B. Jahn, President & CEO, at (906) 635-4350 or email djahn@wmhos.org.
War Memorial Hospital

Description of Partnership With Sault Area Hospital, Sault Ste Marie, Ontario, Canada:

Year Partnership Established: 2000

Key Factors in Initiating Partnership:
• Help foreign partner provide healthcare services

Partnership Objectives:
• Obtaining and using equipment
• Obtaining drugs and medical consumables

Training for Partner’s Staff and Physicians:
• None to date

Partnership Structure:
• Partnership arrangement is established through an informal agreement
• Meetings with foreign partner are held annually

Funding Sources:
• War Memorial Hospital
• Sault Area Hospital

Monitoring Activities of Partnership:
• Report for each event
• Report to hospital board

Evaluation of Partnership:
• Self-assessment by War Memorial Hospital
Minnesota – Saint Paul

Gillette Children’s Specialty Healthcare

Address/Contact Information: 200 East University Avenue
Saint Paul, MN 55101-2598
Website: www.gillettechildrens.org

Partnership Coordinator: Margaret Perryman, FACHE, CEO
Phone: (651) 229-3839
Email: mperryman@gillettechildrens.com

Number of Partnerships: One
Partnering Foreign Hospital: Teleton Hospital
Santiago, Chile
Year partnership established: 2006

For more information contact partnership coordinator Margaret Perryman, FACHE, CEO, at (651) 229-3839 or email mperryman@gillettechildrens.com.
Description of Partnership With Teleton Hospital, Santiago, Chile:

Year Partnership Established: 2006

Key Factors in Initiating Partnership:
- Help foreign partner educate healthcare professionals
- Provide a cross-cultural experience for Gillette Children’s Specialty Healthcare’s staff
- Learn from foreign partner about their system of care for children with disabilities

Partnership Objectives Currently Being Planned:
- Improving quality/patient safety for physicians
- Establishing protocols using evidence based medicine
- Implementing new medical procedures

Training for Partner’s Staff and Physicians:
- Training provided for partner’s physicians, other clinical staff, and Motion Analysis Dept. staff and engineers
- Partner’s physicians are sent to Gillette Children’s Specialty Healthcare for eight weeks
- Gillette Children’s Specialty Healthcare’s other clinical staff are sent abroad for two weeks

Partnership Structure:
- Partnership arrangement is established through a memorandum of understanding
- Meetings with foreign partner are held on an as-needed basis

Funding Sources:
- Gillette Children’s Specialty Healthcare
- Teleton Hospital

Monitoring Activity of Partnership:
- No formal reports are issued

Evaluation of Partnership:
- None to date
Alegent Health

Address/Contact Information: 12809 W. Dodge Rd.
Omaha, NE 68154
Website: www.alegent.com

Partnership Coordinator: Robert Kasworm, Operations Leader, Alegent Health–Tanzania
Phone: +255 784 585 195
Email: bkasworm@yahoo.com

Number of Partnerships: One

Partnering Foreign Hospital: Machame Lutheran Hospital
Machame, Tanzania
Year partnership established: 2001

For more information contact partnership coordinator Robert Kasworm, Operations Leader, Alegent Health–Tanzania, at +255 784 585 195 or email bkasworm@yahoo.com.
Alegent Health

Description of Partnership With Machame Lutheran Hospital, Machame, Tanzania:

Year Partnership Established: 2001

Key Factors in Initiating Partnership:
  • Help foreign partner provide healthcare services
  • Help fulfill Alegent Health mission
  • Encouraged by church sponsor

Partnership Objectives:
  • Improving quality/patient safety for hospital staff
  • Improving quality/patient safety for physicians
  • Obtaining and using equipment
  • Obtaining drugs and medical consumables
  • Implementing new medical procedures
  • Improving management practice
  • Raising revenue
  • Soliciting funds
  • Advocacy to impact healthcare policy

Training for Partner's Staff and Physicians:
  • None to date

Partnership Structure:
  • Partnership arrangement is established through a memorandum of understanding
  • One of Alegent Health's management staff is assigned to work full time with foreign partner in Tanzania

Funding Sources:
  • Alegent Health
  • Individual donors
  • In-kind services volunteered by staff
  • Church sponsors

Monitoring Activities of Partnership:
  • Formal reports issued three times a year by full-time manager located in Tanzania and other updates as warranted

Evaluation of Partnership:
  • Self-assessment by Alegent Health
Adirondack Health

Address/Contact Information: 2233 State Route 86
Saranac Lake, NY 12983
Website: www.amccares.org

Partnership Coordinator: Chandler M. Ralph, FACHE, CEO
Phone: (518) 897-2300
Email: cralph@amccares.org

Number of Partnerships: One
Partnering Foreign Hospital: Livingstone General Hospital
Livingstone, Zambia
Year partnership established: 2010

For more information contact partnership coordinator Chandler M. Ralph, FACHE, CEO, at (518) 897-2300 or email cralph@amccares.org.
Description of Partnership With Livingstone General Hospital, Livingstone, Zambia:

Year Partnership Established: 2010

Key Factors in Initiating Partnership:
- Help foreign partner provide healthcare services and vice versa
- Assist foreign partner in educating healthcare professionals and vice versa
- Provide cross-cultural experience for Adirondack Medical Center's staff
- Secure needed equipment

Partnership Objectives:
- Obtaining and using equipment
- Obtaining drugs and medical consumables

Training for Partner's Staff and Physicians:
- None to date

Partnership Structure:
- Partnership arrangement is established through a memorandum of understanding (to be drafted)
- Meetings with foreign partner are held monthly as needed by email

Funding Sources:
- Individual donors
- Adirondack Medical Center's fundraisers

Monitoring Activities of Partnership:
- Reports produced as requested

Evaluation of Partnership:
- Evaluation in progress
South Dakota – Sioux Falls

Avera McKennan Hospital and University Health Center

Address/Contact Information:
800 East 21st Street
Sioux Falls, SD 57105-1096
Website: www.averamckennan.org

Partnership Coordinators:
David Erickson, MD, Chief Medical Officer
Email: david.erickson@avera.org
Fred Slunecka, FACHE, Chief Operating Officer
Phone: (605) 322-7811
Email: fred.slunecka@avera.org

Number of Partnerships: Two

Partnering Foreign Hospitals:
Santa Josefinia Hospital
Cabo San Lucas, Mexico
Year partnership established: 2005
Haitian Clinic
Jeremie, Haiti
Year partnership established: 2000

For more information contact partnership coordinators David Erickson, MD, Chief Medical Officer, at david.erickson@avera.org, or Fred Slunecka, FACHE, Chief Operating Officer, at (605) 322-7811 or email fred.slunecka@avera.org.
Description of Partnership With Santa Josefina Hospital, Cabo San Lucas, Mexico:

Year Partnership Established: 2005

Key Factors in Initiating Partnership:
- Help foreign partner provide healthcare services
- Help fulfill Avera McKennan Hospital and University Health Center’s mission
- Assist foreign partner in educating healthcare professionals
- Provide a cross-cultural experience for Avera McKennan Hospital and University Health Center’s staff
- Support a donor who also supported this foreign partner

Partnership Objectives:
- Improving quality/patient safety for physicians
- Obtaining and using equipment
- Obtaining drugs and medical consumables
- Raising revenue
- Soliciting funds (from legislators, philanthropists, etc.)
- Advocacy to impact healthcare policy

Training for Partner’s Staff and Physicians:
- Training provided for partner’s physicians, other clinical staff and EMT’s
- Avera McKennan Hospital and University Health Center’s physicians and other clinical staff are sent to Santa Josefina Hospital for one week

Partnership Structure:
- Partnership arrangement is established through an informal agreement
- Meetings with foreign partner are held quarterly

Funding Source:
- In-kind services volunteered by staff

Monitoring Activities of Partnership:
- Post-activity report

Evaluation of Partnership:
- Self-assessment by Avera McKennan Hospital and University Health Center

Description of Partnership With Haitian Clinic, Jeremie, Haiti:

Year Partnership Established: 2000

Key Factors in Initiating Partnership:
- Help foreign partner provide healthcare services
- Help fulfill Avera McKennan Hospital and University Health Center’s mission
- Provide a cross-cultural experience for Avera McKennan Hospital and University Health Center’s staff

Partnership Objectives Currently Being Planned:
- Obtaining and using equipment
- Obtaining drugs and medical consumables
Partnership Objectives Currently Being Planned (cont):
- Raising revenue
- Soliciting funds (from legislators, philanthropists, etc.)
- Advocacy to impact healthcare policy

Training for Partner’s Staff and Physicians:
- None to date

Partnership Structure:
- Partnership arrangement is established through a memorandum of understanding
- Meetings with foreign partner are held quarterly

Funding Sources:
- Avera McKennan Hospital and University Health Center
- Individual donors
- In-kind services volunteered by staff

Monitoring Activity of Partnership:
- No formal reports are issued

Evaluation of Partnership:
- Self-assessment by Avera McKennan Hospital and University Health Center
Texas – San Antonio

CHRISTUS Santa Rosa Health Care

| Address/Contact Information: | 333 North Santa Rosa Street  
San Antonio, TX  78207-3108  
Website: www.christussantarosa.org |
|-----------------------------|--------------------------------------------------------------------------------|
| Partnership Coordinator:   | Patrick Carrier, President and CEO  
Phone: (210) 704-3605 |
| Number of Partnerships:     | One |
| Partnering Foreign Hospital: | CHRISTUS Muguerza Hospitals  
Monterrey, Mexico  
Year partnership established:  2006 |

For more information contact partnership coordinator Patrick Carrier, President and CEO, at (210) 704-3605.
CHRISTUS Santa Rosa Health Care

Description of Partnership With CHRISTUS Muguerza Hospitals, Monterrey, Mexico:

Year Partnership Established: 2006

Key Factors in Initiating Partnership:
- Help fulfill CHRISTUS Santa Rosa Health Care's mission
- Part of CHRISTUS Santa Rosa Health Care's overall health system

Partnership Objectives:
- Improving quality/patient safety for hospital staff
- Improving management practice
- Reducing costs
- Improving operational efficiency

Training for Partner's Staff and Physicians:
- None to date

Partnership Structure:
- Partnership arrangement is established through an informal agreement
- Meetings with foreign partner are held quarterly

Funding Sources:
- CHRISTUS Santa Rosa Health Care
- CHRISTUS Muguerza Hospitals

Monitoring Activities of Partnership:
- No formal reports are issued

Evaluation of Partnership:
- None to date
Texas – Texarkana

CHRISTUS St. Michael Health System

Address/Contact Information: 2600 St. Michael Drive
Texarkana, TX 75503-2372
Website: www.christusstmichael.org

Partnership Coordinator: Chris Karam, FACHE, CEO
Phone: (903) 614-1000
Email: chris.karam@christushealth.org

Number of Partnerships: One

Partnering Foreign Hospital: CHRISTUS Muguerza—sister hospitals in Mexico
Mexico (various cities)
Year partnership established: 2004

For more information contact partnership coordinator Chris Karam, FACHE, CEO, at (903) 614-1000 or email chris.karam@christushealth.org.
Description of Partnership With CHRISTUS Muguerza, Mexico (various cities):

Year Partnership Established: 2004

Key Factors in Initiating Partnership:
• They are part of CHRISTUS Health System

Partnership Objectives:
• Improving quality/patient safety for hospital staff
• Improving quality/patient safety for physicians
• Obtaining and using equipment
• Improving management practice
• Reducing costs
• Improving operational efficiency

Training for Partner's Staff and Physicians:
• None to date

Partnership Structure:
• Meetings with foreign partner are held as needed

Funding Source:
• Part of the CHRISTUS Health System

Monitoring Activity of Partnership:
• No formal reports are issued

Evaluation of Partnership:
• None to date
## Highline Medical Center

### Address/Contact Information:

16251 Sylvester Road SW  
Burien, WA 98166-3052  
Website: www.highlinemedicalcenter.org

### Partnership Coordinator:

Carter Hill, MD, FACEP, Staff Emergency Physician  
Phone: (206) 409-7598  
Email: carterhill@comcast.net

### Number of Partnerships:

One

### Partnering Foreign Hospital:

Hue Medical College and Hue Central Medical Center  
Hue, Vietnam  
Year partnership established: 2003

For more information contact partnership coordinator Carter Hill, MD, FACEP, Staff Emergency Physician, at (206) 409-7598 or email carterhill@comcast.net.
Description of Partnership With Hue Medical College and Hue Central Medical Center, Hue, Vietnam:

**Year Partnership Established:** 2003

**Key Factors in Initiating Partnership:**
- Help foreign partner provide healthcare services
- Assist foreign partner in educating healthcare professionals
- Provide a cross-cultural experience for Highline Medical Center’s staff

**Partnership Objectives:**
- Obtaining and using equipment
- Implementing new medical procedures
- Advocacy to impact healthcare policy

**Training for Partner’s Staff and Physicians:**
- Training provided for partner’s physicians and nurses
- Highline Medical Center’s physicians are sent abroad for three weeks and partner’s physicians are sent to Highline Medical Center for 2 to 30 weeks
- Highline Medical Center’s nurses are sent abroad for two weeks and partner’s nurses are sent to Highline Medical Center for six weeks

**Partnership Structure:**
- Partnership arrangement is established through a memorandum of understanding
- Meetings with foreign partner are held virtually every other day when in the country or bi-weekly via conference call

**Funding Sources:**
- Individual donors
- In-kind services volunteered by staff
- Some nonprofit organization support

**Monitoring Activities of Partnership:**
- Post-activity report
- Reports produced as requested
- Reports for each trip

**Evaluation of Partnership:**
- Self-assessment by Highline Medical Center